



CRITERIA FOR SELECTION OF COMPANIES FOR PARTICIPATION IN JAMAICA EMERGING MANUFACTURERS' AND SERVICES (JEMS) VILLAGE

About Expo Jamaica

Expo Jamaica is the premier tradeshow of the Caribbean that highlights the major productive industries: Manufacturing, Agriculture, Tourism and Services. The exhibition is a renowned national event that provides a platform for Jamaican industries to engage in nation building and economic growth boasting over 20,000 patrons, 400 local and international buyers and over 200 exhibitors. It is the one stop business hub for *all things Jamaican*. Expo Jamaica will be held on April 19-22, 2018, at the National Arena and the National Indoors Sports Centre under the theme "*Advancing Breakthroughs*."

Overview of JEMS

Expo Jamaica has designated forty-two (42) 6 x 8 booth spaces to showcase Jamaica's micro and small companies that are innovative and continue to advance the development of our great nation. The Jamaica Emerging Manufacturers and Services (JEMS) Village will be created to highlight Jamaica's finest, including female and young entrepreneurs in emerging sectors such as nutraceuticals, cosmetics and beauty care, aromatherapy and spa products. Jamaica's micro and small enterprises will take pride of place at Expo Jamaica at the entrance of the National Indoor Sports Center.

Objectives

The objective of this village is to nurture small entrepreneurs by exposing them to trade show participation, with the aim of utilizing the largest platform, Expo Jamaica, for them to:

1. Bring awareness to their company and brand;
2. Introduce new products;

3. Generate international and local sales leads;
4. Generate immediate sales on the show days; and
5. Build public relations.

Criteria

- Preference will be given if the company is a member of the JMA or JEA
- Must be earning
 - I. 0-10 million dollars per annum for **Micro businesses**
 - II. 10-50 million dollars per annum for **Small Businesses**
- Must employ a minimum of 5 persons
- The business must be less than 7 years old
- The business must be tax compliant
- Must manufacture a product or provide a service that is manufactured or produced within Jamaica
- Preferably indigenous raw materials used in production

Kindly Note:

- Expo Jamaica reserves the right to visit the facilities and request audited or in house financial statements.
- The subsidized cost for participation is J\$40,000 for 4 days.
- Visit expojamaica.com.jm to download the application form. The deadline for submission is Wednesday, January 31, 2018.



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 website: www.expojamaica.com.jm

Date: _____

JEMS APPLICATION FORM

COMPANY INFORMATION

Company:	Address:
Telephone:	Fax:
Email:	Website:
Chief Executive Officer:	Company Representative:
No. of years in operation:	Company Rep. Position:

PRINCIPAL PRODUCTS/SERVICES

- 1.
- 1.
- 2.
- 3.
- 4.

NUMBER OF EMPLOYEES

FULL TIME	PART TIME
Managerial/Supv:	Managerial/Supv:
Admin./Clerical:	Admin./Clerical:
Production:	Production:
Sales/Marketing:	Sales/Marketing:
Other:	Other:
Total Employees:	Total Employees:

What percentage of your raw materials are made/grown in Jamaica? _____

GROSS ANNUAL SALES

PRODUCTS	DOMESTIC SALES	EXPORT SALES
1.	1.	1.
2.	2.	2.
3.	3.	3.
4.	4.	4.
5.	5.	5.
EXPECTED GROSS ANNUAL SALES per annum	\$	

SUPPORTING DOCUMENTS

Please attach the following supporting documents (tick box if attached)

Mandatory	
<ul style="list-style-type: none">Tax Compliance Certificate	
<ul style="list-style-type: none">Business Registration	
<ul style="list-style-type: none">Profit & Loss Statement (2016)	
Voluntary	
<ul style="list-style-type: none">Newspaper Articles	
<ul style="list-style-type: none">Awards	

DECLARATION

I declare that the above information is true

(Signature)

(Date)